

Each week, I bring you one of the situations I have started to investigate. It's one I think is good enough to bring to your attention. I pick them from those presented to me each month by my network of brokers, market makers, PR companies, investment bankers, venture capitalists & key people in various industries. My primary criterion is the same as I apply for Conservative Speculator-my opinion of the stock's potential to double or better in the next six to 12 months.

My opinion of this situation will be online here for only a week. I will, however, occasionally do updates on situations featured here which I continue to follow, either in the "Larry Oakley's Opinion" section, or in the "Larry Oakley's Mid-Week Comment" section. Please--do not use these picks for investment decisions unless you decide on the basis of facts you uncover in your own investigation.

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Current Weekly Stock Pick:

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Pacific CMA, Inc. (OTC BB/PCCM)

I'm just beginning to investigate this situation. So far, I see it as having strong fundamentals & excellent appreciation potential, as well as being undervalued & available at an attractively low price.

AGI Logistics (HK) Ltd., PCCM's Hong Kong-based subsidiary, provides international freight forwarding & warehousing services from Hong Kong & China. It is taking full advantage of the rapidly growing opportunities created by Main Land China's 12/11/2001 admittance into the World Trade Organization. It has established an exceptional reputation for quality service.

AGI provides: (1) air & ocean transport of freight using international commercial & cargo lines; (2) movement of non-expedited freight via its own trucking fleet of four vehicles plus independent trucking firms & owner-operators; (3) container shipments via river barge to terminals or to ocean vessels; & (4) movement of non-expedited freight via railroads.

AGI offers direct door-to-door expedited service throughout Southern China & Hong Kong to manufacturers, department stores, distributors, & trading companies. Its customers include such corporate entities as American Eagle Outfitters, Christian Dior, Conair, Estee Lauder, Tommy Hilfiger, Polo Jeans, Ralph Lauren, Levi Strauss, Loehmans, Steve Madden, & Urban Brands.

From its airfreight operations in the Hong Kong Air Freight Forwarding Center, it handles export cargo to such global ports as Europe, North America, the Indian Subcontinent, & Australia.

One of its advantages is its well established relationships with airline, trucking, river barge, & rail operations -- it allows it to have a modest asset base that greatly reduces overhead

costs. Another advantage is its extensive network of representatives & agents in 54 countries.

I like the fact that revenues & earnings are growing nicely. PCCM earned \$306,076 in Q2 ended 6/30/2002, up about 166% from \$115,437 in Q2 2001. Gross revenues increased 87% to \$2,365,064 in Q2 2002, compared to \$1,267,029 in Q2 2001.

PCCM CEO Alfred Lam said of his Q2 results: "As a company, we are proud to post these results. Regardless of seasonal fluctuations & the relatively soft economy in the U.S., we are seeing increasingly positive results from our operations."

There are about 23.2 million shares out, with a float of about 5.1 million shares. The 52-week range is \$0.36 - \$2.50, & as I write this on 10/28/2002, it is at \$0.55.

I've been to Hong Kong & the surrounding territories -- contrary to what was feared related to the Chinese takeover from the British, Hong Kong has remained a key financial, economic, & business hub. PCCM is taking advantage of that. I suggest you seriously look into this emerging growth company.

Call Rick Oravec @ Vircom Global, PCCM's IR firm @ 800-431-5643 or 212-251-9646; email rick@vircomglobal.com
www.pacificcma.com

Important Strategies: *Special situation, low-priced, micro-cap & high-gain-potential stocks have high risk. Fortunately, not many speculative situations turn out to be disasters, but some do -- that is a risk you must accept. Here are three of my most important strategies: 1. Be prudent -- the total funds allocated to speculative stocks should be limited to a small percentage of your cash, certainly no more than you could lose without discomfort. I then suggest no more than 5% of that small portion be invested in any one stock, to spread your risk. ... 2. Do not accept my opinion as the reason to invest. Call the company. Get a feel yourself. If you are not totally comfortable, pass. I give you an ample number of possibilities. My task is to expose you to potentially profitable situations. You have the responsibility of making any investment decision. Do not give up that responsibility. ... 3. Since in a column of this type it is not possible to tell you when to sell, I suggest you apply a moving stop-loss strategy. If the price goes up, raise your stop-loss guideline point to something like 20% below the new price. Keep doing that as the price rises. If the price goes down to your stop-loss point, grit your teeth & sell. This limits loss, but lets profits increase.*

My comments in this column are strictly my personal opinion. At times, I will include forward-looking information as that term is defined in the Private Security Reform Act of 1995. Such information & the related company are subject to many risks & uncertainties. There can be no assurance that actual results, business conditions, business developments, losses & contingencies, local & foreign factors, & other matters will not differ materially from those suggested in any of my forward-looking statements. Such differences are the result of all sorts of factors (some examples: market conditions, competition, advances in technology, acquisitions, mergers, potential litigation, personnel changes, market changes, capital availability, etc., etc.).

Do not run out & buy a stock just because I am enthusiastic about the situation. Call the company before you buy -- satisfy yourself first. I always include a phone number for that purpose. My purpose in this column is to respond to your request for my personal opinion. You have the responsibility of making your own investment decisions. Do not give up that responsibility.

My editorial coverage has always been, is now, and always will be without charge. That includes what I write in Conservative Speculator, and what I write in "Larry Oakley's Opinion," "Larry Oakley's Weekly Stock Pick," and "Larry Oakley's Mid-Week Comment." It also

includes what I write in my "Business Computer Report" columns, and in such venues as articles submitted to other publications, interviews on radio & television, and at the investment seminars and conferences at which I am a featured speaker. By doing all my editorial work free of charge, I have the advantage of writing about those companies I particularly like. There are occasions when I will write about a company that is a paying participant on WallStreetCorner - that's because I like the company. I always make it clear to them that editorial coverage is free and is not a part of the fee they pay to have their corporate profile on WallStreetCorner.

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